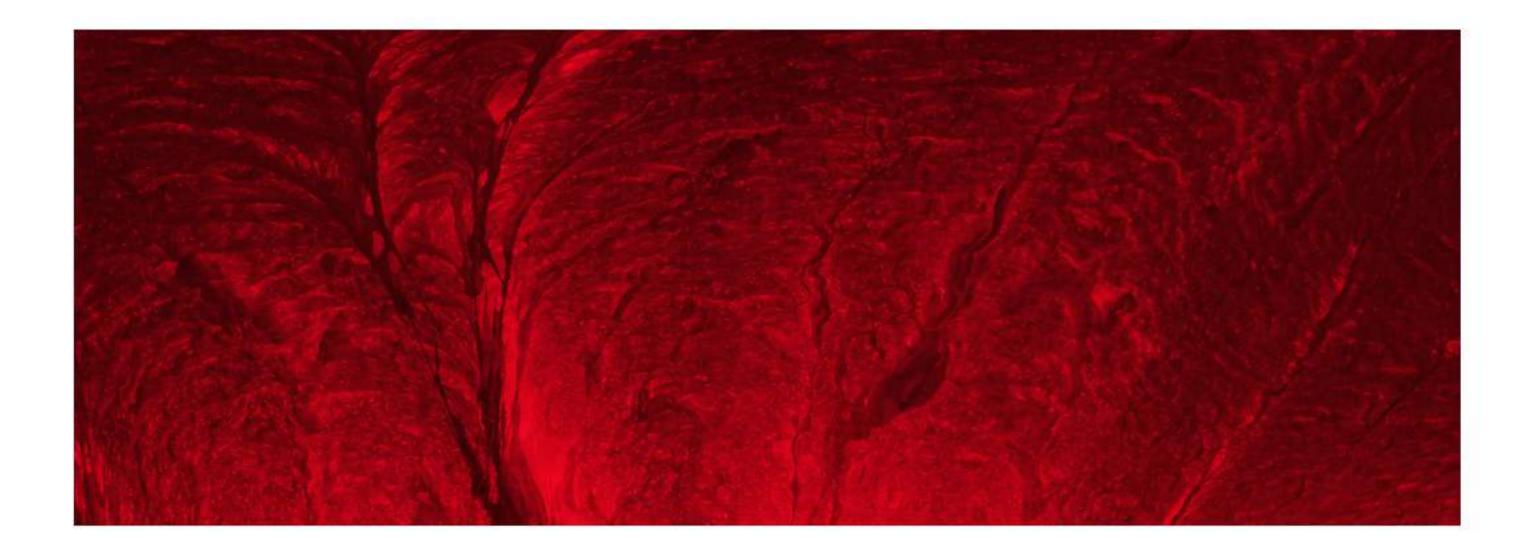


# We pride ourselves on transforming great ideas into successful digital products.



Having been on the market for more than 12 years, we know how to turn captivating ideas into sophisticated products and scale them into successful businesses. Our medium-sized team consists of only the best software developers and product designers that work to understand our customers' needs and deliver products that people want.

# Industi is a software house based in Lublin, Poland. We have been on the market for over 12 years. We work with customers from all over the globe.

We keep our team relatively small so that everyone knows each other, yet we are big enough to take on huge projects. All this creates a great working environment for our wonderful teams of highly skilled software engineers, architects and designers.

We design, build and deliver products and strategies that help propel your business to success.

We are capable of creating web apps, browser plugins as well as huge enterprise business platforms. We build analytical and reporting tools, APIs, as well as document delivery services and complex search engines. We offer dedicated cloud-based hosting services. We create marketing strategies and brand identities.



# Our skillset & tech stack include

PHP

Frameworks Symfony 4, API Platform, Yii2, Laravel 5, Zend 2 / 1

Testing PHPUnit, Codeception, Behat, Cypress

Web Servers Apache, NGINX

API Tools OpenAPI, Postman, Newman

Libraries & Tools Guzzle, PHPExcel, PHPStan, Mess Detector

Integrations Redis, ElasticSearch, RabbitMQ, Google Maps, Google Places, Facebook API, Leaflet,

OpenStreetMap

Python

Frameworks Django

Tools QGis, PostGIS, OpenLayers, GeoServer, GDL

Databases MySQL, SQLite, MS SQL Server, Elasticsearch, MariaDB

Skills Database server management, PHP libraries, Python, JavaScript, Angular, Java, Swi,

Database design

Web HTML5, JavaScript, Angular, Node.js, Vue.js, Electron JS, CSS3 (SCSS, LESS, SASS), Ngrx,

Redux, Ionic, jQuery, Bootstrap, TypeScript

Skills

CMS management, WordPress scaling & customizing, WordPress & WooCommerce based web and e-commerce development, WordPress plugin development, Chrome extension development, bot and sophisticated automation script development, website optimization

& audits, standalone ElectronJS based app development, API support

Operating systems Windows, Linux, iOS, IpadOS, MacOS

Skills server administration, system installation & configuration, web server configuration

(NGINX, Apache), network configuration, CI/CD

Tools
PHPStorm, Docker, GitLab (Gitlab Runner), Bitbucket, SVN, Asana, Jira, Trello, Everhour,

WorkBench, DBeaver, Filezilla, WinSCP, Portainer.io

Project management SCRUM, Kanban, Waterfall

UX

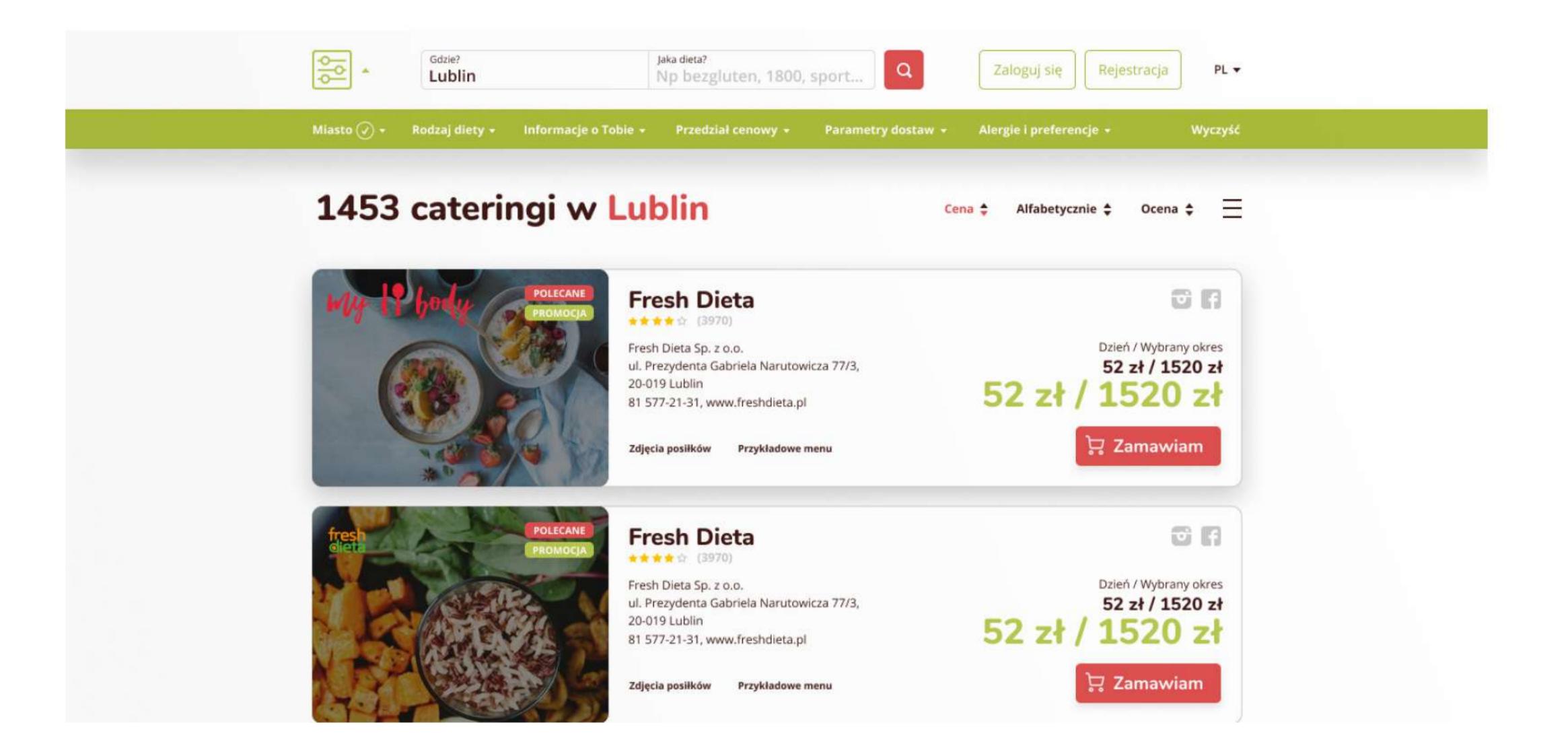
Tools Moqups, Figma, Sketch, Adobe Creative Cloud, Zeplin, Protopie, InVision, Framer, Principle,

Balsamiq, Affinity, Axure, Marvel, Avocode, UXPin

Skills
User interview, Stakeholder interview, Competitive analysis, Accessibility evaluation,

Qualitative usability testing, Personas, Empathy maps, User Journey, Maps/ flowcharts, User modelling, Scenarios & user stories, Ideation, Sitemaps, Information architecture, Wireframing & prototyping, User testing, Usability testing, UX audits and analyses, User

interface design, Process digitalization, Interaction design



# Dietomatic

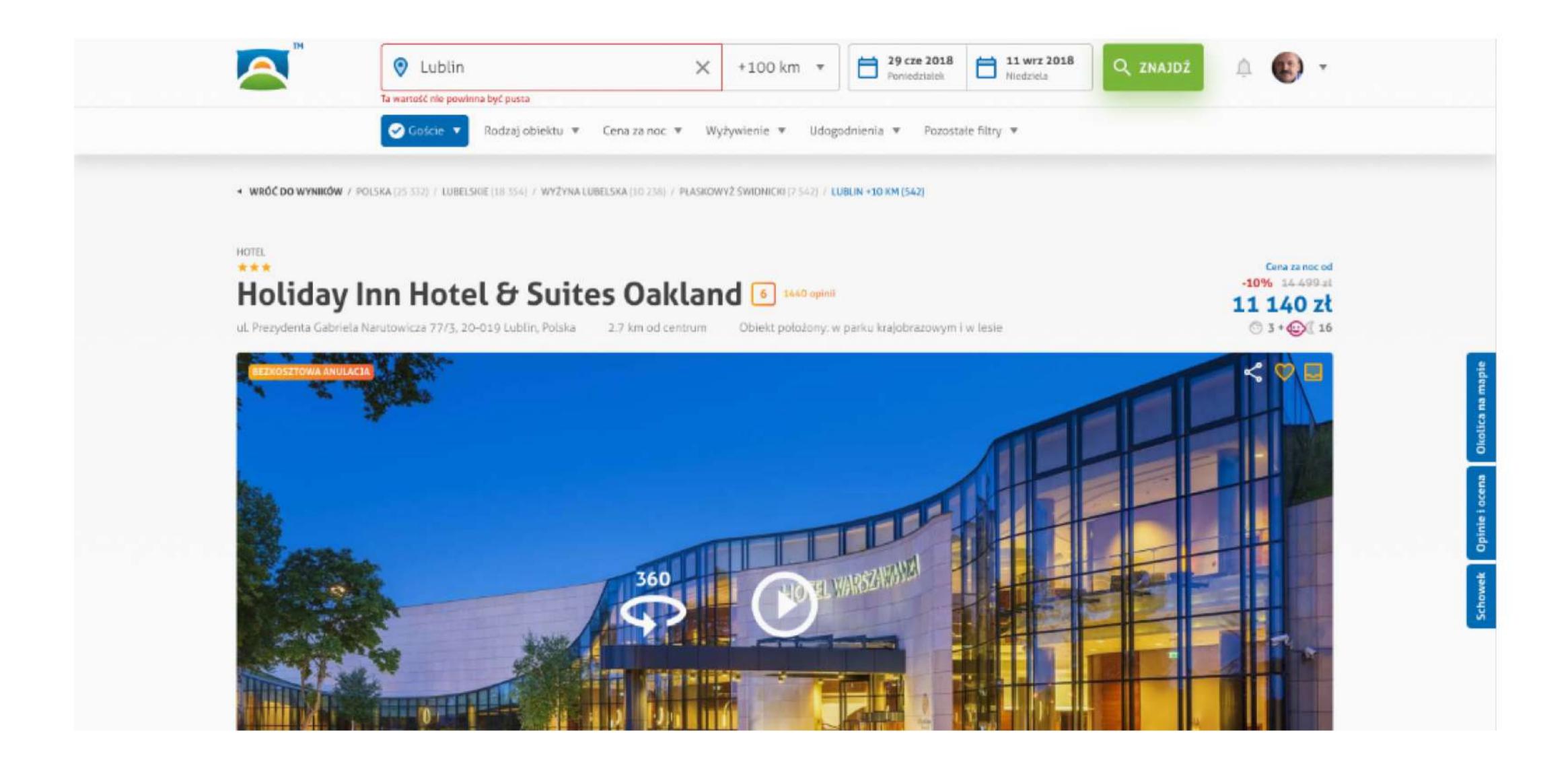
Box diet comparison system

Dietomatic is a system in which you can compare different offers of caterings and order a box diet, customized just for you. Recent trends for healthy eating are popular among people who tend to live much faster these days.

Nowadays, the box diet caterings' market is so saturated that you can easily get lost in the variety of offers. The number of suppliers, personalization of supplies and meals' compositions is growing day by day! Dietomatic was created to make all health-conscious people's lives easier. Our system is expected to be used all over the country. That means that the number of caterings and diet variants is going to be huge.

Each supplier who is already on the diet box market can find their offer in our system. We focused on meeting our customers' needs – as well as in building catering menu-creator for business clients and diet finder for individual customers.

The system will be expanded with the next two modules. That will make most of the processes of catering delivery automatized. We expect to prepare two modules – one for drivers and the other for chefs. The first one will generate a map and a supply schedule and the other will generate shopping lists and a database of recipes.



# Noclegi24

# Accommodation search engine

It is a search engine for accommodation, designed to meet customers' needs in the best possible way.

It has a panel for the hotelier where they can manage even the smallest details of their hotel. There, they can set such details like the type of diet in the restaurant or types of beds in the rooms.

While using the planner, the receptionist does not only have access to viewing and modifying all the reservations, but can also create new ones.

The site for tourists allows them to browse different kinds of objects from all over the country, filter them by preferences, kinds of beds, guests, and dozens of other options. Then, they can make a reservation and after the stay, rate it, leave a comment and receive discount points.

Our administration teams watch over the system, which verifies not only new objects and their parameters, but also comments and ratings. The team develops new options for the portal and updates the system and new possibilities for hoteliers.



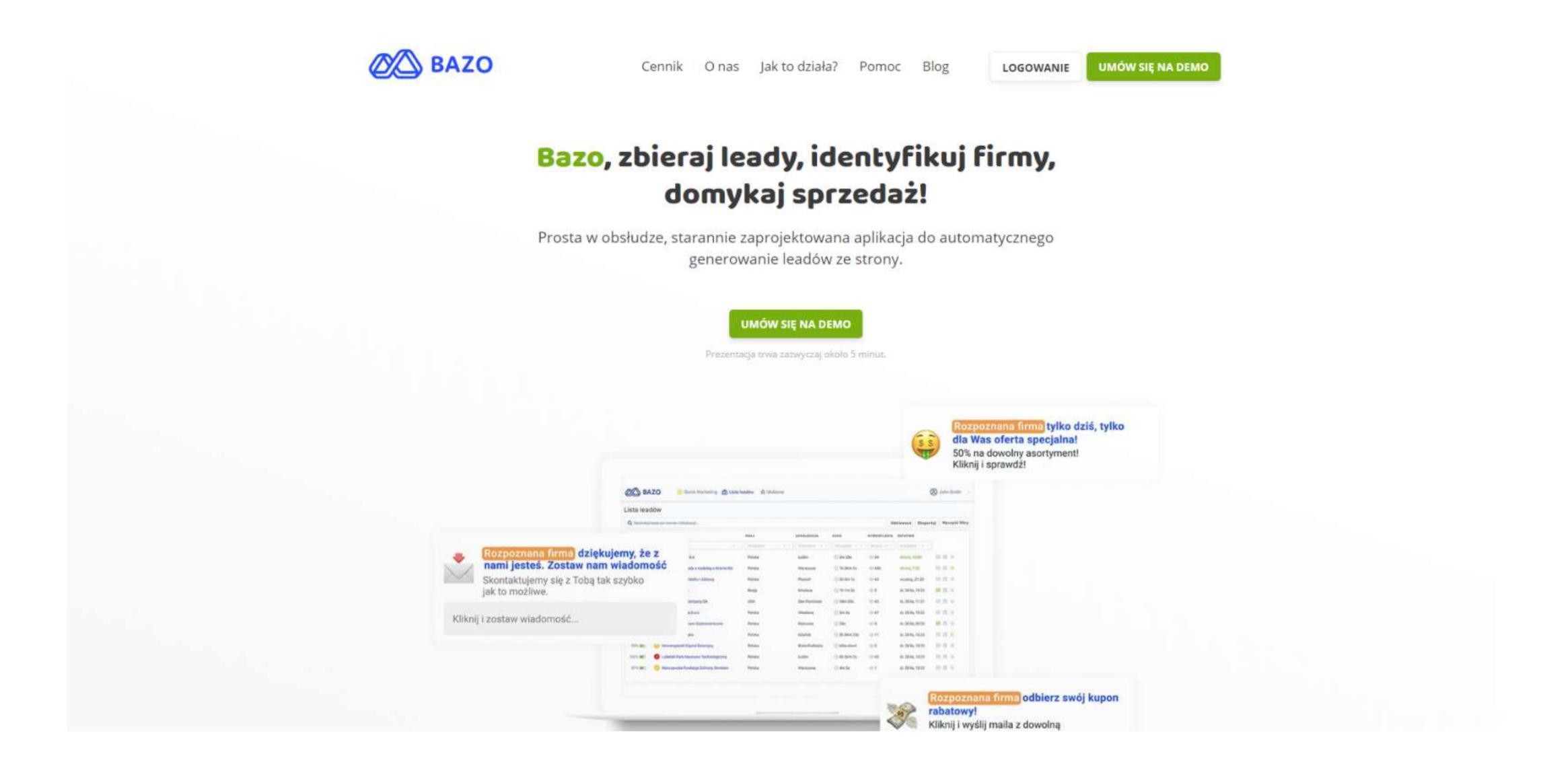
# SPPS

Hearing test device and application

As a result of the cooperation with the Center of Hearing and Speech, we have created over 80 games and an iPad application. What is more, we designed a therapy and created a dedicated panel for therapists and a device which is a medical attachment for iPad.

The solutions we designed in SPPS are used to conduct hearing therapy on many levels simultaneously.

Our product received an award in the Polish Product of The Future competition.



# Bazo.io

Business Leads Generator

BAZO was created to generate the highest conversion possible with the least disruption of normal browsing.

As nobody likes obtrusive pop-ups, BAZO pop-up is small and fits easily on any website.

You can tell a short story using available emojis to make everybody notice what you have to say. What is more, you can reward the user with a spectacular animation for each completed form!

BAZO turns anonymous visitors into customers. Through advanced algorithms and artificial intelligence BAZO can recognize what company came to your website and what they did on it. BAZO uses the acquired knowledge to personalize the message and encourage users to leave a message, email address or phone number.



# Entis.io

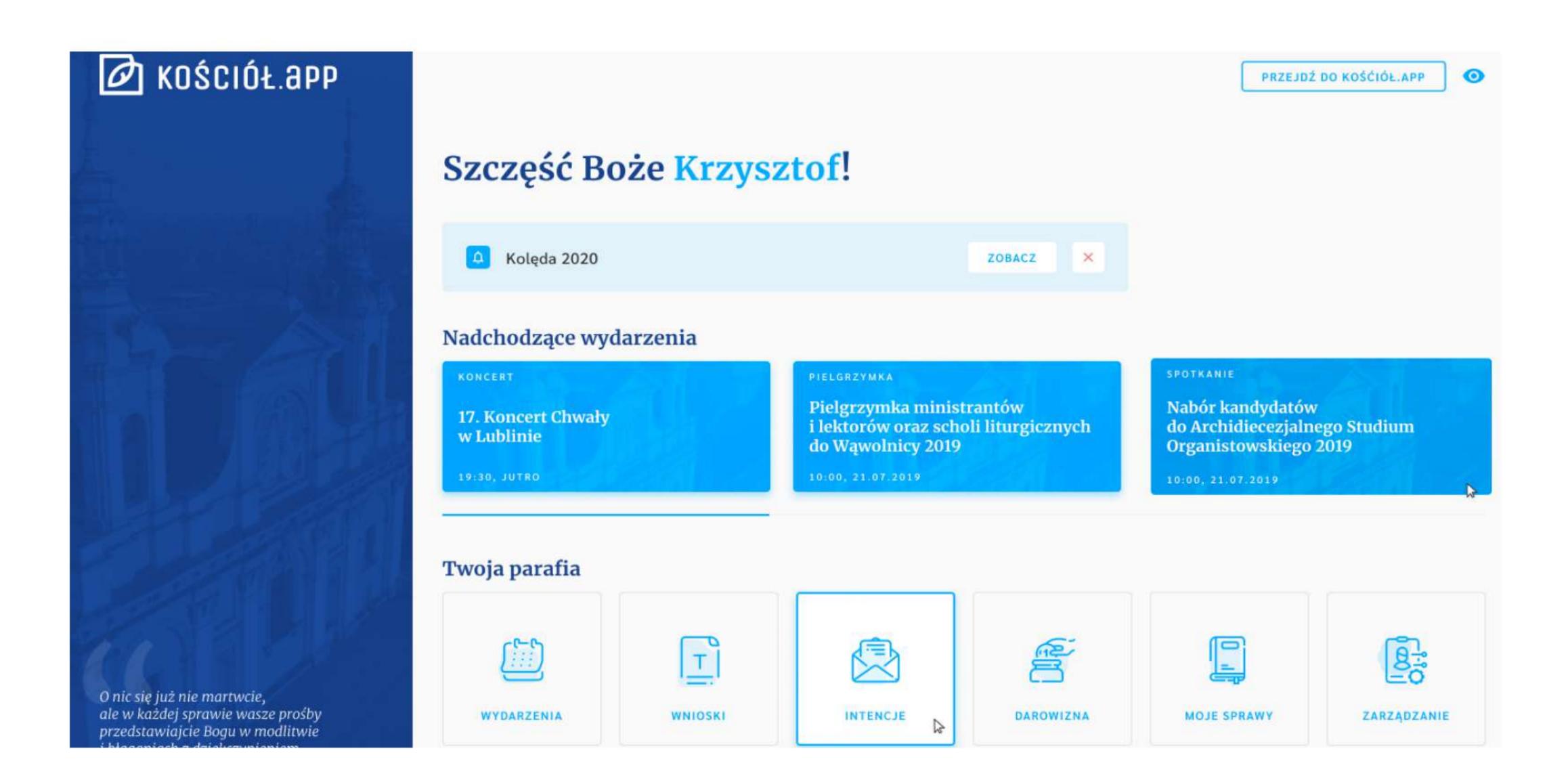
CRM

A simple and intuitive CRM system that automates sales processes.

It gives the possibility to integrate tools you already use by powerful and open API.

A clear and attractive interface facilitates work. Thanks to data encryption, we can be sure of its security. The system is so intuitive to use that any user can use it with ease immediately.





# Kościół APP

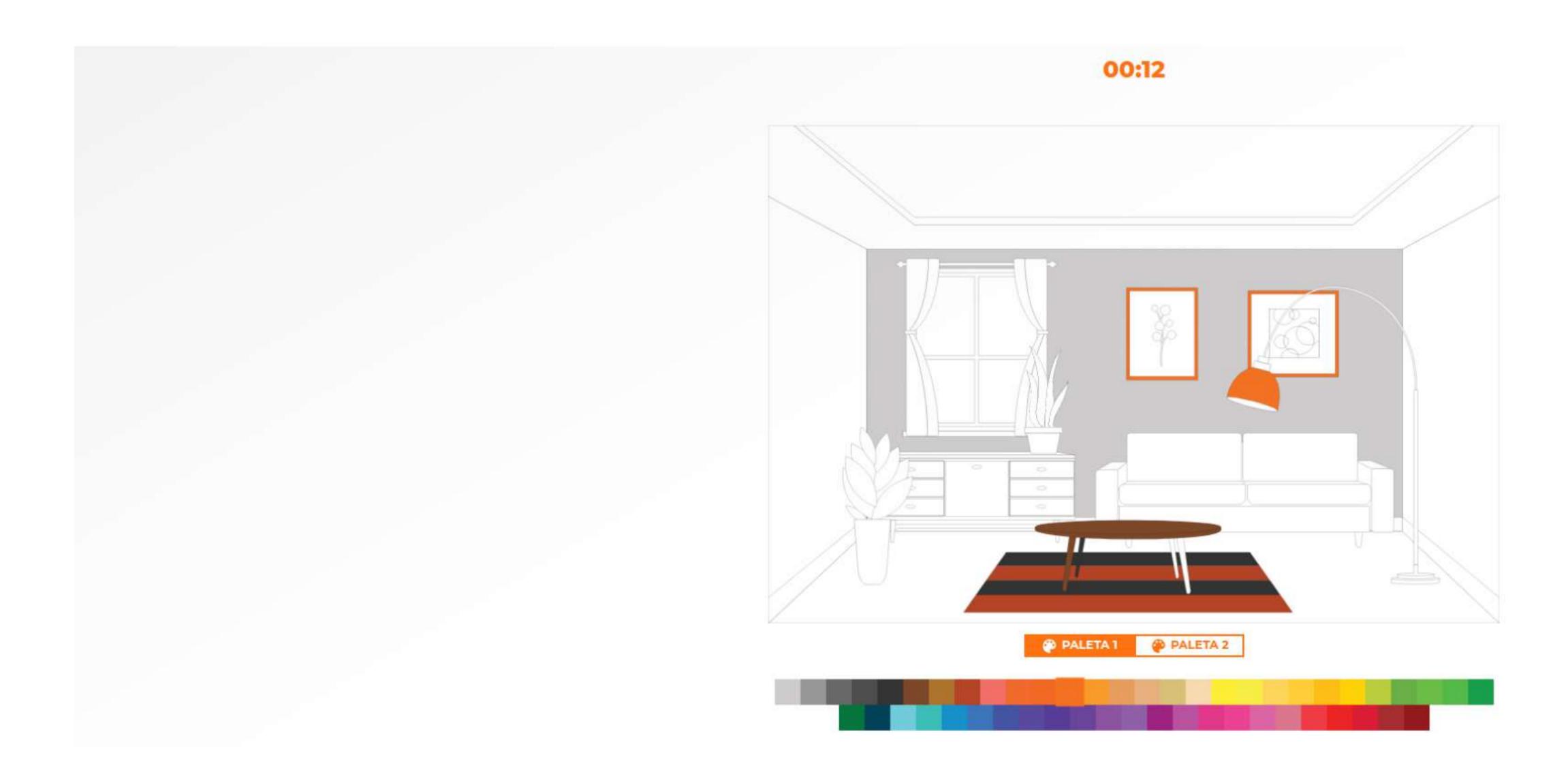
# Curia IT platform

A huge project made to informatize the church in the Archidiocese in Lublin. The system consists of dozens of modules connected to exchange information and automate many processes within the curia and the parishes. It also helps the parishioners to get things done online.

The main tasks of the project are:

- scanning church archives
- creating a secure database as an archive
- IT system used for communication and ordering services
- application for religious communities
- application for monasteries
- module for cemeteries
- mass log system



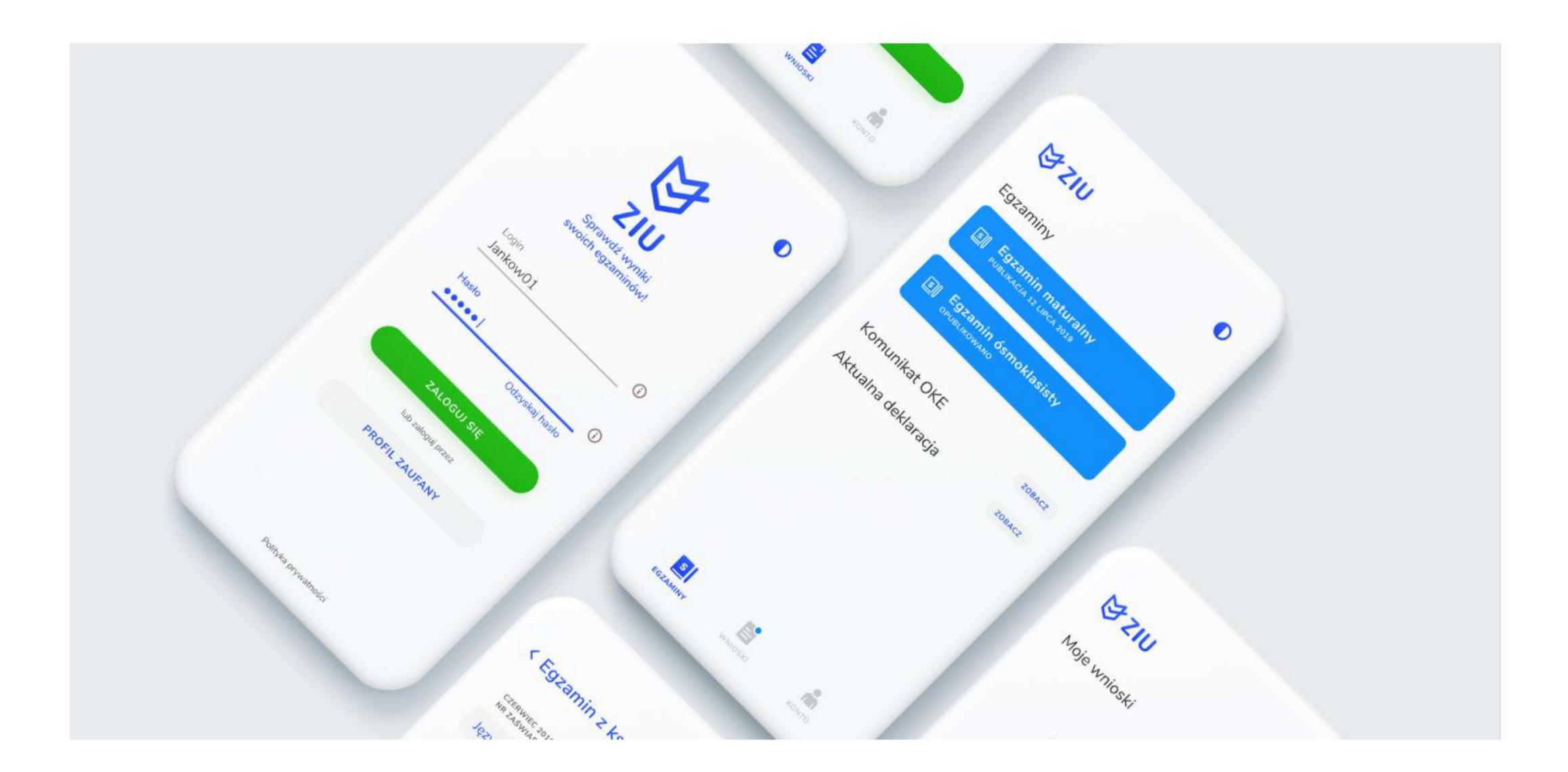


# OBI

# Contest application

Responsive marketing on-line tool. By using the web contest app, customers can color the drawing of any apartment's interior in a given time. The results are sent to the marketing department, which assesses them and rewards the selected ones.





# ZIU

# Examination system

ZIU is a web application designed for the Ministry of National Education that allows students to check exam results easily. ZIU combines on simplicity and modernity. It meets the strict requirements of WCAG 2.0. The minimalistic, eye-catching interface is filled with innovative solutions.

Until now, every local District Examination Board used their own systems to record examinees and view exam results. Our task was to create a nationwide system that would combine them all into one superior systems.

In ZIU, we used innovative solutions to mantain high system performance despite its very high loads.





# Polkomtel

3D Glassess

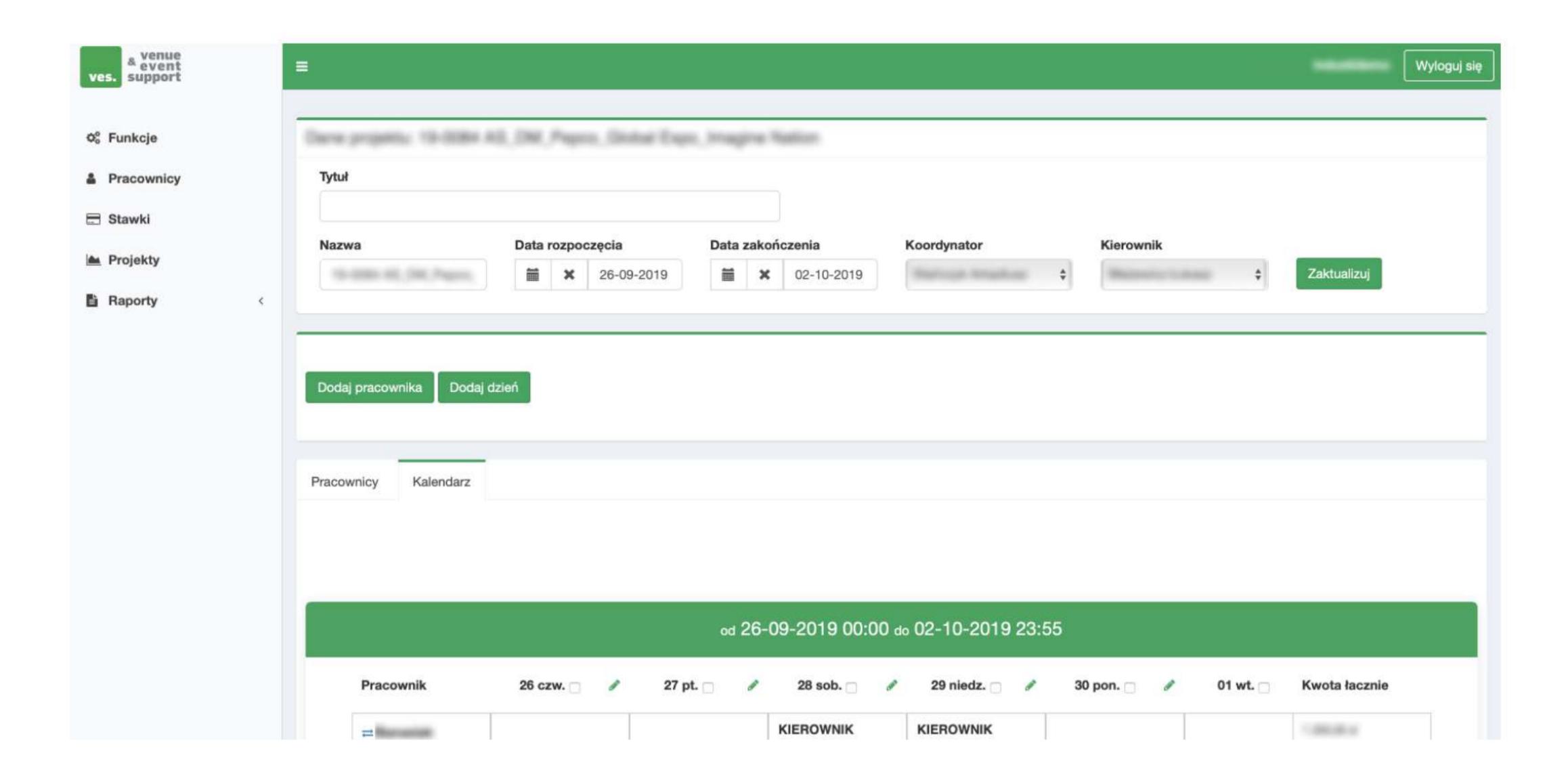
Our client has launched a limited product - SIM cards with an extended mobile Internet package - to promote new technologies available on the web.

We designed a limited packaging according to the customer's guidelines, which includes a standard packaging with SIM card and custom-made, foldable cardboard VR glasses made for self-assembly with instructions.

The glasses were made of one standard size cardboard sheet to optimize costs. The construction was designed in a way that everyone can assemble it quickly. The lack of separate elements makes its montage easy. The glasses are compatible with applications and services such as YouTube.

Control in applications is supported by changing the magnetic field of sliding magnets on the sidewall of the glasses. The kit also includes hooks to attach an elastic band and protect the connected device from falling. We made and tested about 20 prototypes of glasses to develop a unique design that will be cheap to manufacture and easy to assemble.





# **VES**

## Internal work organization system

A system for management, organization and recording work of a company that specializes in organizing events. It has modules for reporting, billing and calendar.

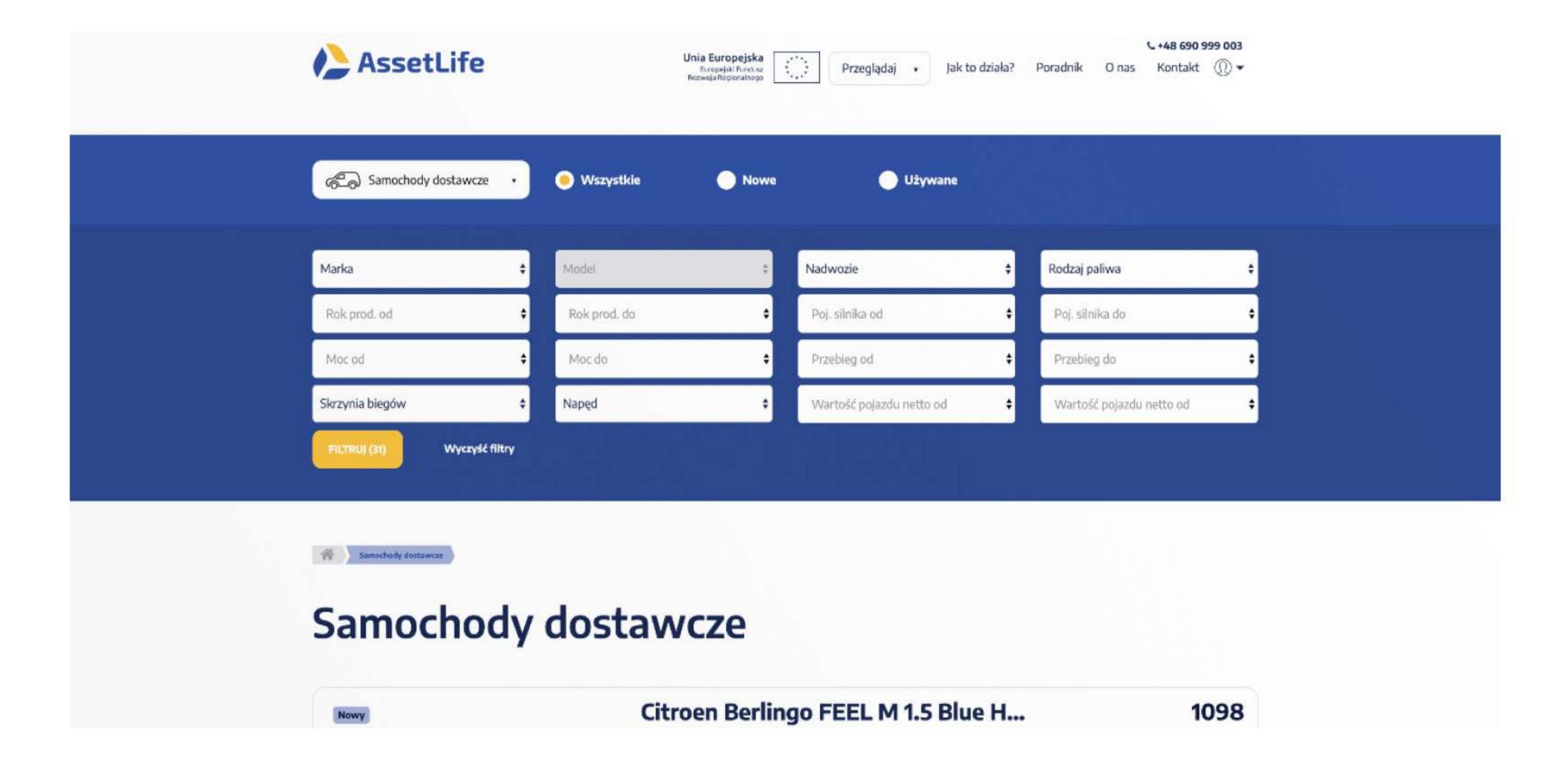
VES allows the shift manager to plan orders. Order details include terms, times and employees assigned to each role. Each employee has an hourly rate that can be modified depending on the project and one-off allowances.

Then, the plan of order is sent as a schedule for all employees engaged in the project.

During the task, the manager controls the actual working time, while being with employees on site. Simultaneously, they can make changes to the schedule. After completing the task, each employee receives an hourly report that includes the exact amount of money and allowances.

At the same time, the company can prepare 11 types of reports, e.g. monthly, project, personal and other. The biggest challenge in the project was to distinguish one-time, hourly, overtime and 12-hour rates, and to generate many types of reports, which we managed perfectly.





# Asset Life

## Leasing platform

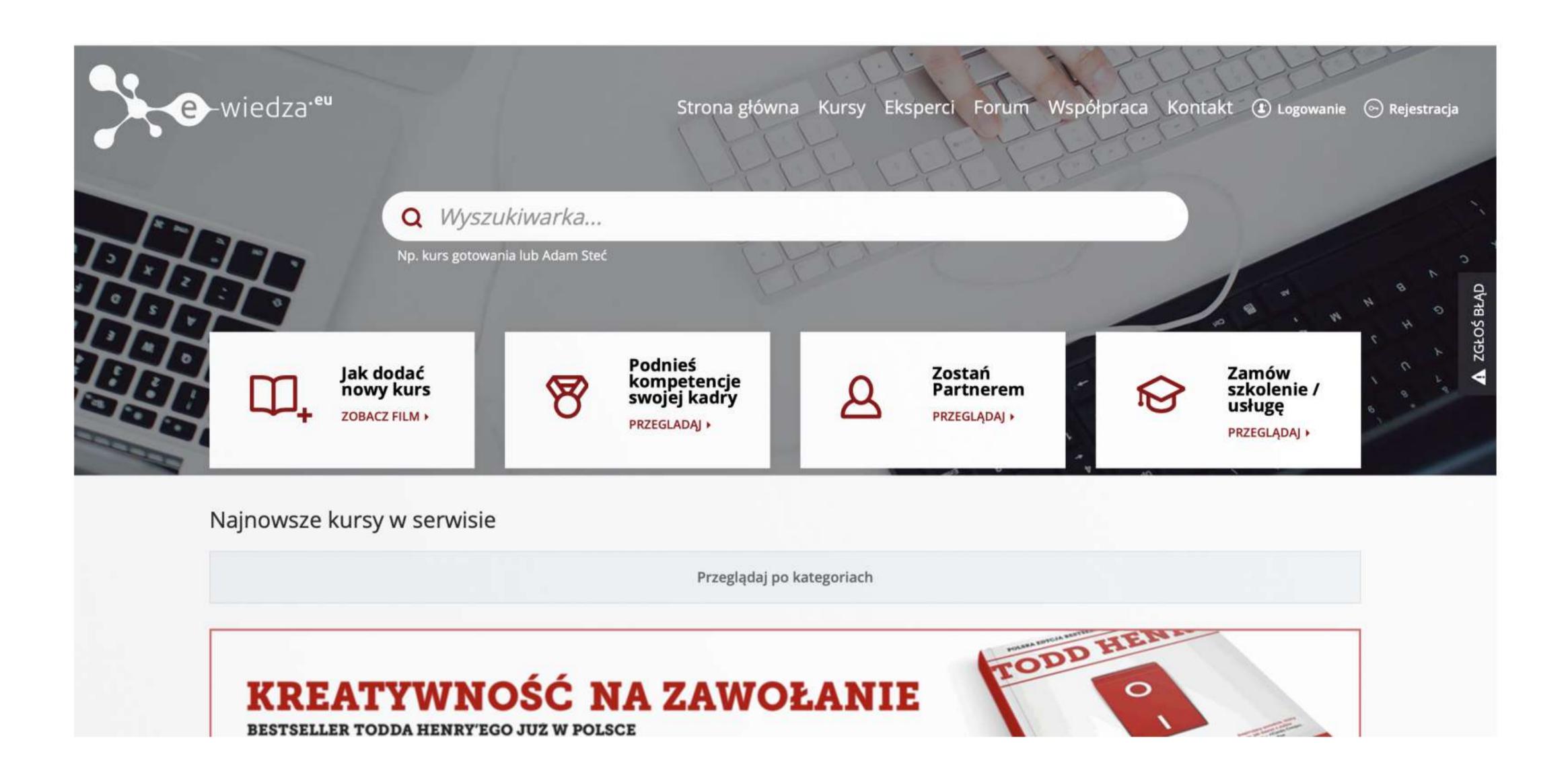
Asset life is a platform that automates and speeds up the leasing process. It offers a comprehensive brokerage in the purchase of fixed assets.

The platform will prepare service contracts, insurances, guarantees for you so that you do not have to do anything separately.

From the customer's point of view, the purchase will be very simple. The customer chooses an asset and completes a minimum of required formalities. Purchasing is just one of the many available options.

Asset life offers not only operational and financial leasing but also hire purchases and loans. Financing of the purchase of fixed assets, leasing and renting requires mostly not one but several separate contracts. These contracts sometimes require an extension, but even if they don't, it is still worth doing. Some of them can be replaced by more valuable variants if they would appear on the market.

Fortunately, you don't have to remember all of this. Our platform handles the entire process from start fo finish. Changing or selling the fixed asset ends its use, but Asset Life takes care of it form the very beginning. After the financing period is finished, it will offer you optimized buyout options.



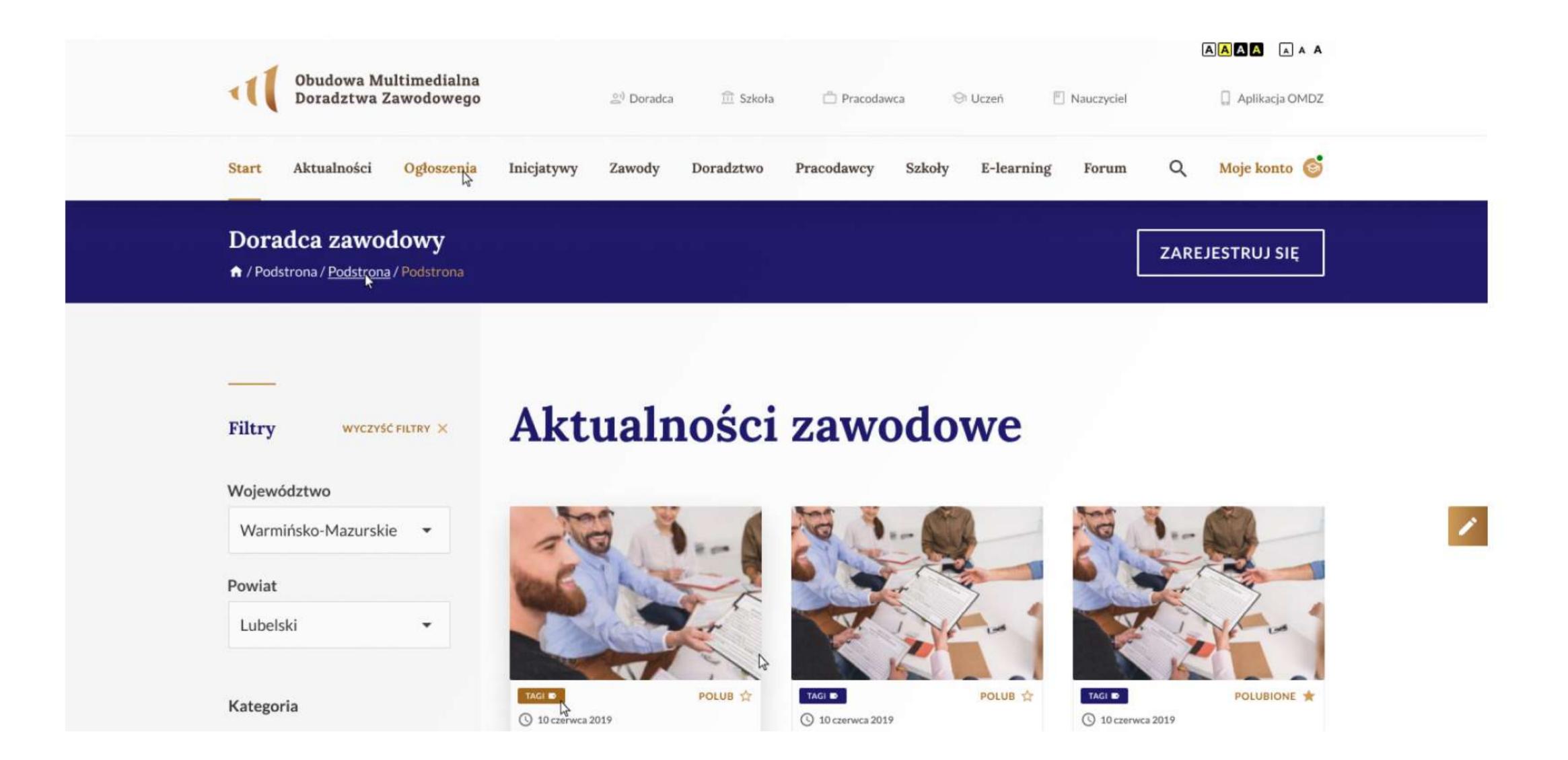
# E-Wiedza

# Online training database

E-wiedza is the e-learning platform with modules for creating, distributing and selling various types of online training.

A simple course editor and the ability to divide courses to sell into smaller stages make our platform meet the expectations of every trainer. The tool is based on the so-called knowledge pills - the smallest components of the course. You can create knowledge pills yourself and decide if they will be private or public, free or paid.

While creating your course, you can use either two variants of knowledge pills of other users or choose free versions of the components.



# Portal MEN

Career counseling portal

Portal MEN is a multimedial career counseling portal that was created on the initiative of the Ministry of National Education.

The MEN portal was designed to integrate teachers, students, schools, career counselors and employers. It allows creating innovative initiatives by all users, adding and browsing job and internship offers, searching for schools that meet student's requirements. What is more, students can browse the database of professions and interactive materials dedicated to these professions.

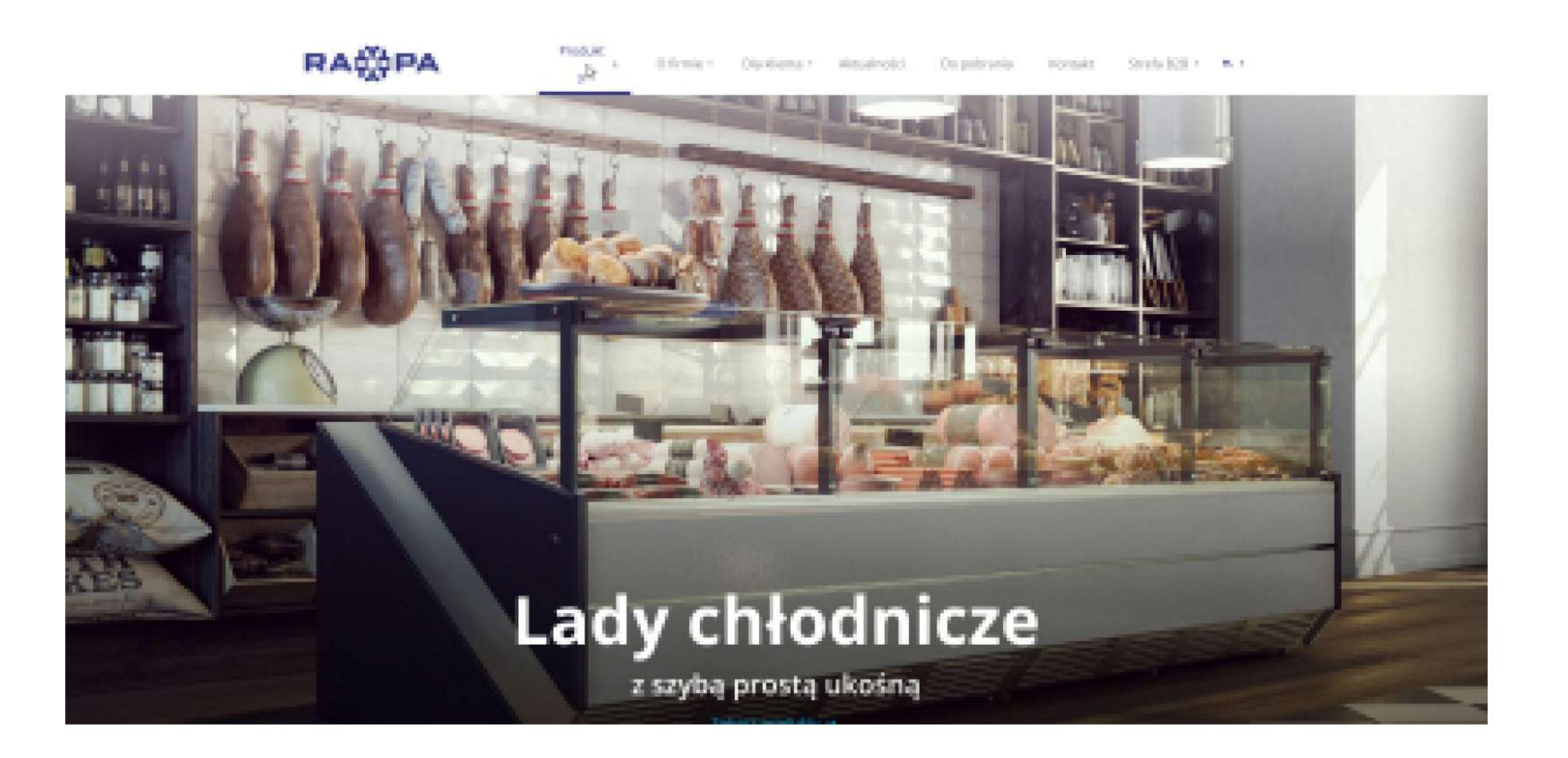
Additionally, it enables the administration to create e-learning courses available on the portal that was designed to improve qualifications.

The portal has also a built-in forum and tools for creating and managing groups of students by career counselors.

Counselor advisors can recommend content from the portal and launch video sessions for their groups.

What is more, we created a dedicated mobile application for Android, iOS and Windows platforms that is adapted for smaller devices.





# Rapa

# Product configurator

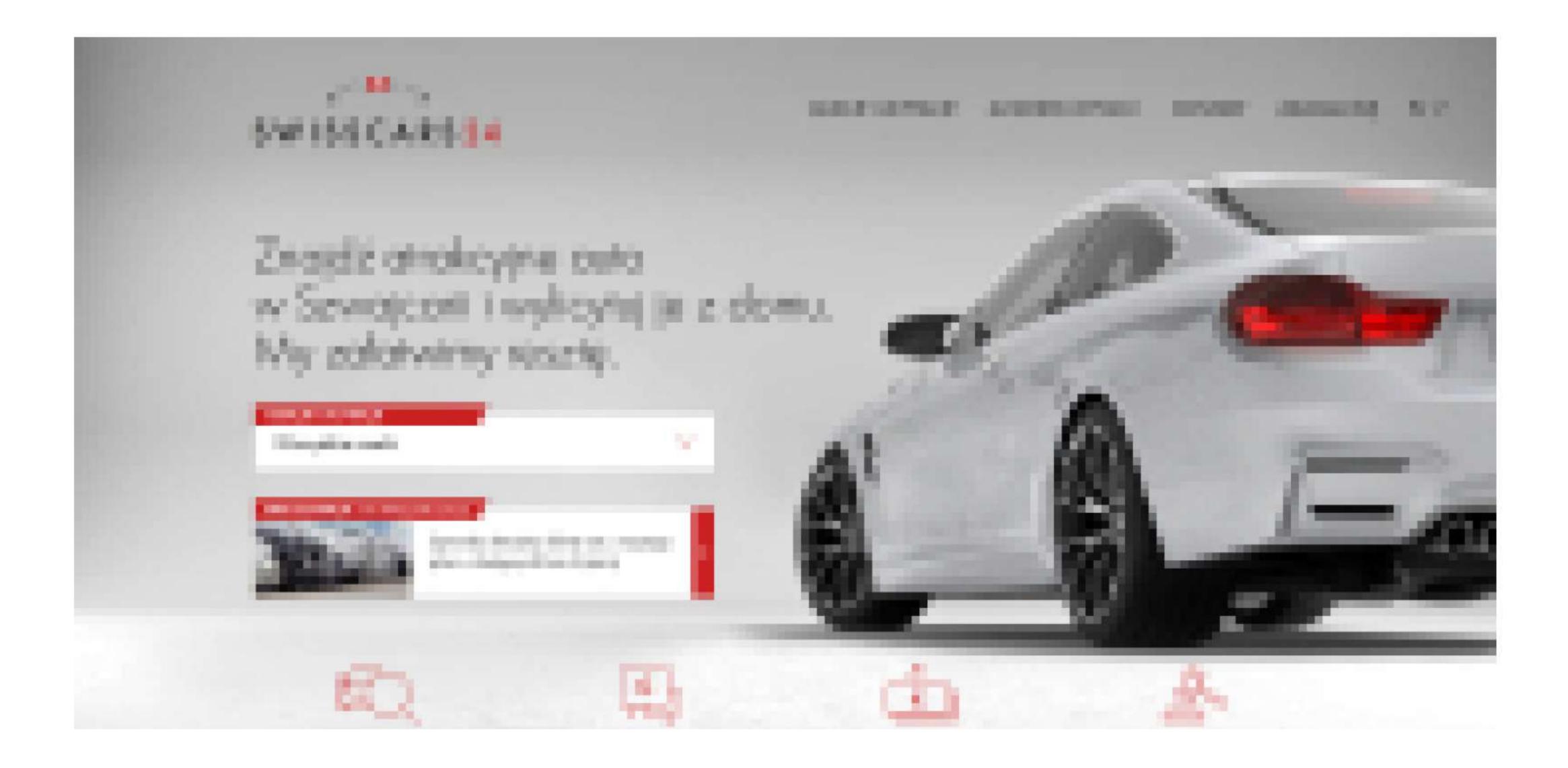
Rapa is a website with a configurator of refrigeration equipment and panel for sales representatives and distributors. The website sells refrigeration equipment in dozens of various colors and sizes.

Distributors of refrigerators know that their customers often choose the finish or size of the refrigerators by matching them with colors of their interior and setting them in the available spaces.

They also often order several products for various applications and they care about simple after-sales service.

Rapa meets the needs of the distributors and customers with a digital solution - a new website. It has a hardware configurator and management panels for each type of user. On the website, the customers can choose all available finish colors for each of the products, sizes, and additional finishing and functional options. They order a personalized product or set from a selected distributor or generate a document with an encoded order and send it on their own, to the distributor physically or digitally. Then the distributor orders the configured equipment which is next delivered to the end customer. The distributor has a dedicated panel with a list of their and their customers' orders and the special functions for after-sales service (e.g. guarantees, returns, exchanges). Rapa includes a salesman panel - a CRM for Rapa employees. This tool makes the management of distributors and their orders easy.





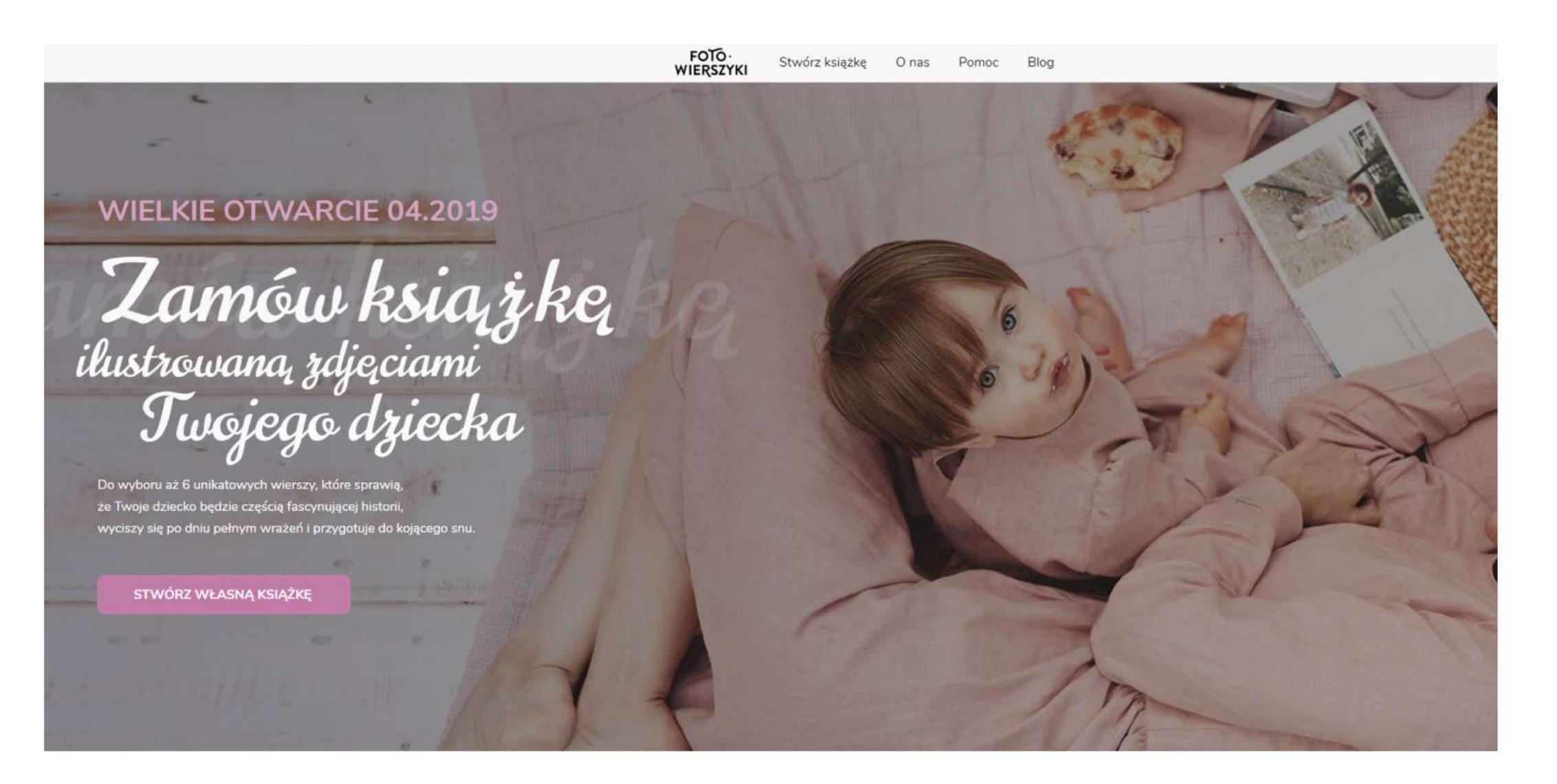
# Swisscar

Portal for auctioning vehicles

Portal for auctioning vehicles abroad. Foreign markets offer special exchanges for used cars that come from dealers, insurers, bailiffs and other sources. Unfortunately, access to them is limited. Participation in these requires relevant documents and fees, which makes them difficult to access for an ordinary customer.

This portal integrates vehicle databases from a few different sources and displays them in a unified way so the individual customers may view it. If an offer seems to be attractive for the customer, they can register on the portal and after paying the registration fee, make bids for the vehicle. The portal receives a notification and then its employee, who has full access to the vehicle exchange on which the vehicle is located, does the bidding.

The auctioned vehicle is then transported to the customer's address at no additional cost.



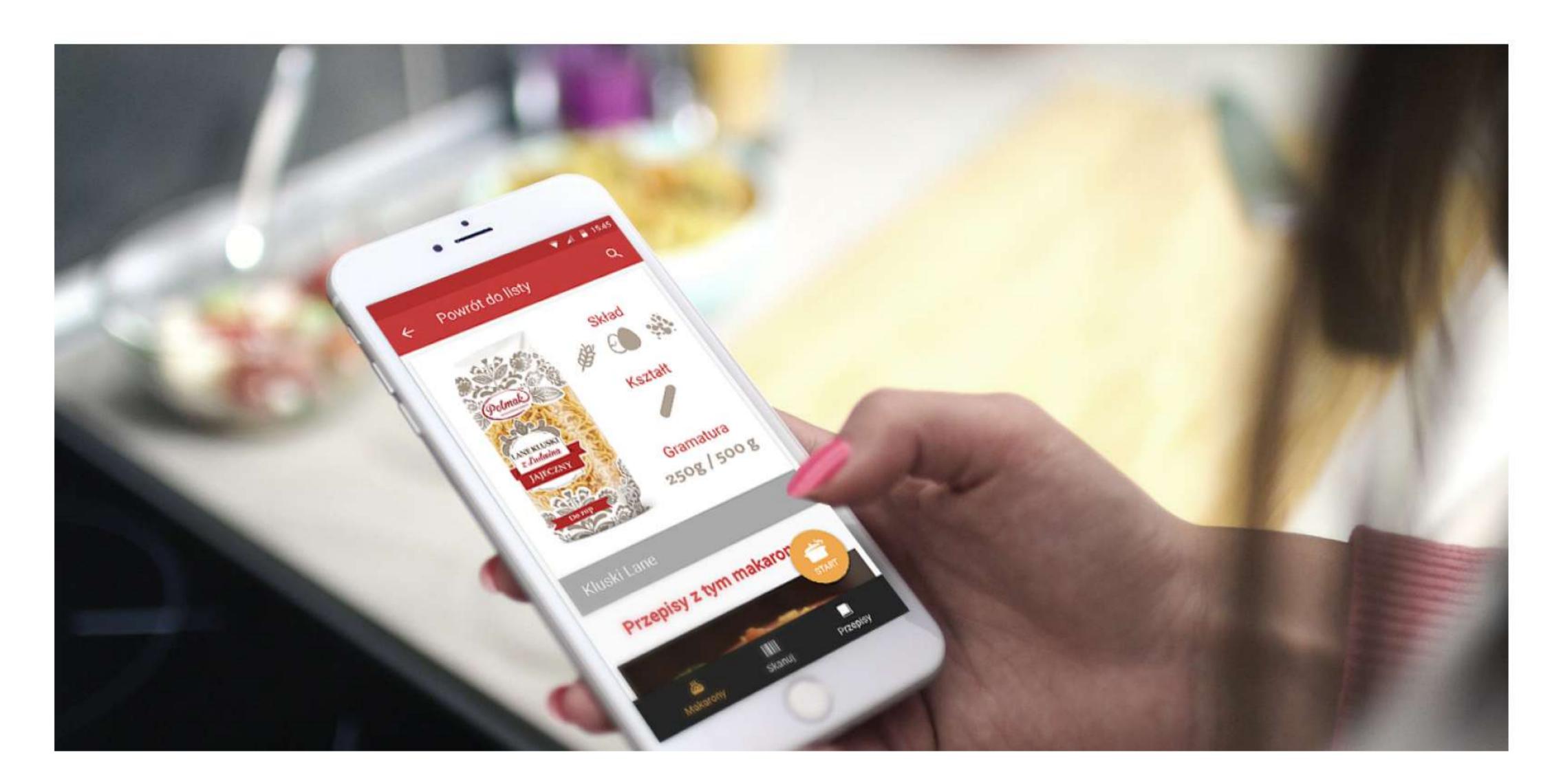
# Fotowierszyki

Creator and online shop

Online store and creator for photobooks that are designed for children by their parents based on ready-made poems. Website customers can view available poems for children, divided by gender. Then, using the photobook creator, a parent can choose a child's photo and place it on the selected pages.

The creator allows you to crop, rotate and flip images on pages. You can also generate a cover with the child's name and preview it before making an order.

After confirmation and ordering a photobook, the service is created and finalized and in a few days, the photobook is delivered by a courier to the indicated address.



# Pol-mak application

Smart cooking system

Polmak is a company with traditions that originated from the Lublin Voivodeship. In its portfolio, it has 8 categories of pasta that differ in recipe and composition, which makes the process of correctly preparing pasta at home more complicated. The application we designed helps in choosing the right cooking time for each type of pasta.

When the user scans the bar code from the pasta packaging, the application recognizes its composition and allows running a smart cooking timer. Before starting the countdown, the timer suggests the first steps for preparing pasta. While countdown application informs you at which moment we should add the salt.

The timer shows 2 cooking points - when pasta is aldente and when it is well cooked. You can stop the timer at any time if you decide that pasta is cooked the way you like it. Your custom cooking time will be saved as "your own cooking time" and assigned to this type of pasta.

The application also comprises a base of recipes with pasta and shopping lists assigned to each recipe that we can mark out.





# PGE e-BOK

#### Electronic Customer Service

Do not hesitate with your important tasks - do them straight away in PGE e-BOK. This portal allows you to check the energy consumption, make payments, activate PGE eFaktura, update your data, take advantage of the new offers. These are just a few of the features of PGE e-BOK.

Our electronic customer service enables both individual clients and companies to fully manage their accounts. They can do all sorts of actions - from checking the energy consumption at individual points, through invoicing fees individually or collectively, to submitting an application for new connections or changing data.

Our customers also love such features as reporting bugs or ordering new services. You can activate the account on the portal by entering the number and amount of costs from the last invoice. Our portal also allows you to connect several points to one login for easy management of all your addresses.

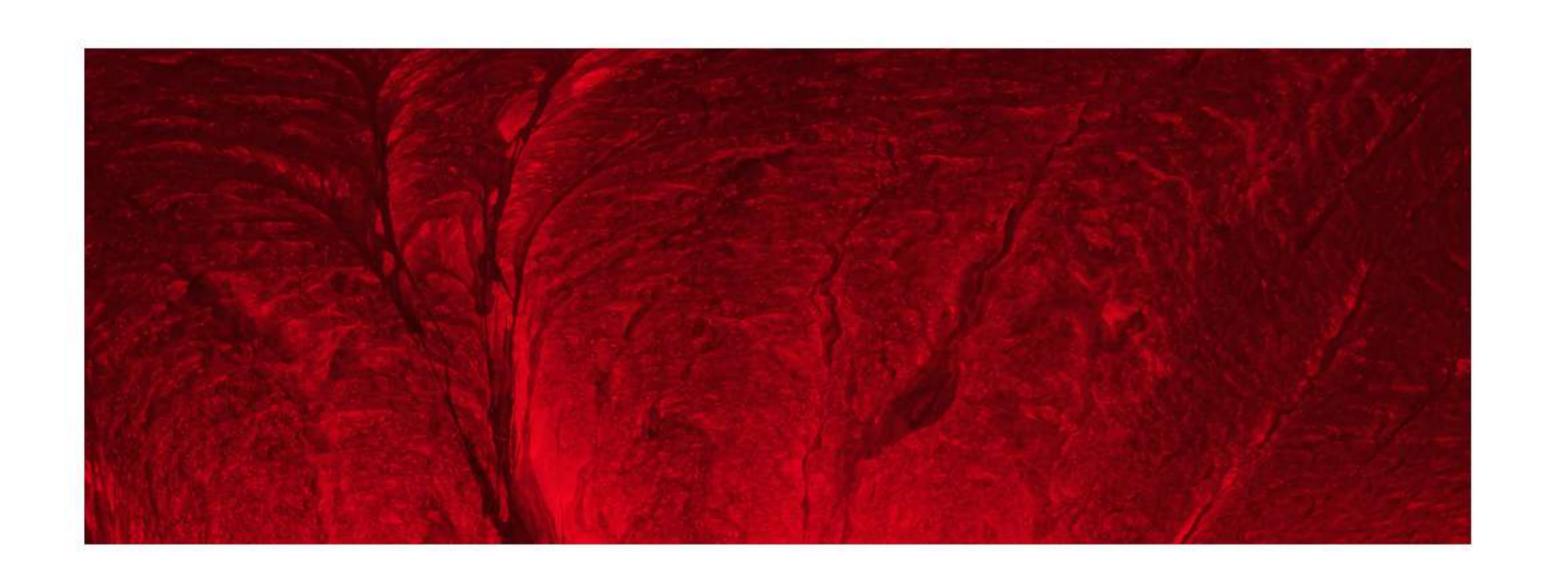
E-BOK and mBok applications were awarded by PayU Lab Award in the "eCustomer Experience - Energy" category. What is more, for the new version of Electronic Customer Service - PGE e-BOK, the company received a special prize from the Editor-in-Chief of "Gazeta Bankowa" in the Techno Biznes 2016 competition.





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